

CONTACT: Louis Smyth  
N. America Toll-Free: (800) 231-5600 x 5713  
Worldwide Direct: (713) 947-5713  
[lsmyth@univ-wea.com](mailto:lsmyth@univ-wea.com)  
On-site at LABACE Contact:  
Guido Groeschel  
(832) 671-3057  
[ggroeschel@univ-wea.com](mailto:ggroeschel@univ-wea.com)

## **Universal to Showcase Latin American Presence and Service Offerings at LABACE 2008**

**São Paulo, Brazil (Aug. 14, 2008)** – Universal Weather and Aviation, Inc. will showcase its Latin American presence and full range of core services for Latin America-based operators under the theme of delivering successful trips at LABACE 2008 in São Paulo, Brazil, Aug. 14-16 at Universal<sup>®</sup> Booth # 3007.

Universal Aviation<sup>sm</sup>, the worldwide ground support division of Universal<sup>®</sup>, will be providing ground handling coordination for aircraft that are participating in the LABACE 2008 static display.

“Latin America, particularly Brazil, is a very strong market for business aviation as demonstrated by the number of new and used jet purchases there in the last two years,” said Walter Lindo, Universal Aviation<sup>sm</sup>, Regional Director Latin America and the Caribbean. “We’ve responded to that demand and are excited to announce at LABACE the ways in which Universal<sup>®</sup> can help deliver successful trips to Latin America-based operators anywhere they are traveling, whether regionally within Latin America or beyond.”

Highlights of Universal’s presence at LABACE include the announcement that:

- Starting in early 2009, private aircraft traveling to the United States via Latin America will be able to preclear all U.S. Customs and Immigration at Aruba’s general aviation terminal (GAT), which is operated by Universal Aviation Aruba N.V.

### **Universal Booth Features**

Universal’s booth # 3007 will feature information on how the company can deliver successful trips through its comprehensive product and service offerings available to Latin-America based operators traveling both regionally and globally. Universal<sup>®</sup> experts will work with operators to identify which products and services meet their unique needs, from permits and flight plans for international travel, to ground support from one of Universal Aviation’s Latin American and Caribbean ground support locations, including those in Brazil, Argentina, Aruba, Bolivia, Chile, Colombia, Costa Rica, Ecuador, El Salvador, Guatemala, Mexico, Panama, Peru, Puerto Rico, Uruguay and Venezuela, as well as the rest of its worldwide locations.

Other highlights include information and demos on:

- UVair® - Information on cost savings through the UVair® Fueling Card, accepted throughout Latin America and the world
- Demos of Universal's suite of Online Trip Services, including:
  - UVflightplanner.com<sup>sm</sup>, Universal's Web-based flight planning and weather tool
  - UVtriplink<sup>sm</sup> Trip Status tool, which allows Universal® clients to filter and view specific trip information, print leg-specific sections, or access the status of their entire trip – including embedded confirmation messages – with less than three clicks of the mouse.
  - UVTripPlanner<sup>sm</sup>, a comprehensive and accurate pre-flight reference tool featuring worldwide airport data for over 25,000 airports across the globe.
  - UVdatalink®, which now supports ACARS through Iridium®, provides users flexibility and an additional option to still utilize the system when outside of VHF range.
  - FlightPak®, Universal's scheduling software

# # #

*At Universal Weather and Aviation, Inc., our goal is to become a vital extension of our clients' flight operations teams. Universal® offers a wide range of services designed to provide business aviation operators seamless service throughout their trip. Universal's wide range of services includes flight planning, weather briefings, online tools, the UVair® Fueling Card, Universal Aviation<sup>sm</sup> worldwide ground support, UVdatalink® air-to-ground communication, and more. Universal® has been facilitating successful trips for business aviation operators since 1959.*

*To learn more about Universal Weather and Aviation, Inc., e-mail [sales@universalweather.com](mailto:sales@universalweather.com), or call (800) 231-5600 ext. 3300 (N. America Toll-Free) or (713) 944-1622 ext. 3300 (Worldwide).*

*Universal: Success from the word **GO**.*