Ground Handling Information Form Instructions

Header Info - Page 1

- Date Submitted; Date the form was completed and returned to Universal Weather and Aviation, Inc.
- Expiration Date: Date when prices are normally changed (i.e. End of Calendar or Fiscal Year) or 12 months from the Submitted Date.
- For the Currency Type Used, list all currencies used. In order to help us differentiate between all currencies listed, ensure you enter the currency used in the Information Field of each service.
- Please enter as much information into the first section in order to update our databases with the most accurate information available.

Airport Fees (Third Party) - Page 1

- The first column either identifies the main service categories or contains a pull down menu with a
 list of most basic services (i.e. Runway Charges, Runway Charges Small Aircraft, Runway Charges –
 Medium Aircraft, Runway Charges Large Aircraft). Users may select the same service from the pull
 down menu for multiple entries if there are significant changes in price from one category of service
 (i.e. Small vs. Large Aircraft, 1 to 10 Passengers vs. 10 to 20 Passengers, etc.).
- Parameters Text field to enter the base unit of measure for determining the price. For example,
 MTOW in Tonnes, Passengers on Board, or Total Aircraft Passenger Capability. Please include the unit of measurement (if applicable) for this category (i.e. Kgs., Lbs., Tonnes, etc.)
- Range Enter the minimum and maximum range for the category of service.
- Price Formula The calculations used to determine the corresponding fee. The calculation could be on a per-unit of weight, per hour, a percentage, or per service basis.
 - Example To determine the Landing Charges for an aircraft weighing 20 Metric Tons, you
 might use the following formula:

Weight (metric tons) x 1.5 € (per metric ton) = Total Landing Charges 20 Metric Ton Aircraft x €1.5 (per metric ton) = €30 Total Landing Charges

- Price Price per unit or percentage amount.
- Waived? If the service fee is waived as part of a packaged deal (i.e. if you fuel 500 gallons, the hander will waiver the Parking Charge), please place a check mark in the box.
- Information Due to the multiple definitions for the same service throughout the Aviation World, this field provides room for further description/information to be provided.
- Airport Fees (Third Party) Fees charged by Third Parties (i.e. ATC, Customs, etc.)
- Additional Services/Fees Required to Turn an Aircraft Please list any Airport Fees (Third Party) not listed or that do not fit into the categories on this page.

FBO and Ground Support Fees - Page 2

FBO and Ground Support Fees are defined as fees for any service arranged prior to the start of a trip.

The remainder of the fields are similar to what was used on page one of the form, with minor changes to the fee categories.

Ramp Services and Equipment - Page 3

Ramp Services and Equipment are items or services used once the aircraft has arrived at the location. These Items may include Towing, Stairs, Lavatory Services, and Follow Me Vehicle use during arrival or departure at a location.

The remainder of the fields is similar to what was used on page one of the form, with minor changes to the fee categories.

Standard Handling, Parking Fee, and Hangar Fee - Page 4

- Main Categories include Standard Handling, Parking, or Hangar Fees (such as After Hours or Holiday Surcharges) that may be incurred during a stay at a location.
- For the specific category of aircraft (i.e. Helicopters, Light Aircraft, Business Jets, or Commercial Size Aircraft) you support, enter the weights that determine the cost category of the aircraft. For example, if an aircraft is between 10 and 20 metric tons, the Parking Fee is \$500 USD per 24 hr. period. If an aircraft is between 20 and 30 metric tons, the Parking Fee is \$550 USD per 24 hr. period.
- Standard Handling Fee The fee for handling an aircraft, divided into weight categories. Please enter the formula and unit price used to calculate the cost.
- Parking Fee Fees for parking the different types and sizes of aircraft and the unit price.
- Hangar Fee Fees for parking the different types and sizes of aircraft in a hangar and the unit price.

Special Circumstance - Page 5

- Main Categories include any extra Handling, Parking, or Hangar Fees due to Overtime, After Hours Arrival/Departure or Holiday Surcharges that may be incurred during a stay at a location.
- The Additional Fee / Service Requested allows you to select items as "Additional" because they are not listed in the categories listed in the first pages of the document. Additional items or services should be described in detail the text field, with costs and formulas provided if applicable.
- Clear Form Button removes all entries in the document.
- Submit Form will prepare an e-mail for the form to be sent to Universal's Trip Cost Estimate Team.



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ICAO:	Company Name:		Physical Address:		
IATA:	Preferred Contact I	Method:			
ALL PRICES ARE IN WHAT CURRENCY:	Phone:		City:		
	E-mail:		State / Province:		
THE CURRENT EXCHANGE TO US DOLLARS:	Pricing Point of Cor	ntact:	Country:		
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Additional Services/Fees Required	Parameters	Range	Price Formula	Price W	/aived? Information
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FBO and Ground Support Fees	Parameters	Range	Price Formula	Price	Waive	ed? Information
Flight Plan Filing		:				
Supervision Fee		:				
Permits		:				
Permit Arrangement		:				
Permit Arrangement Outlying Station		:				
Permit Revision		:				
Landing Permit		:				
Short Notice Landing Permit		:				
Landing Cancellation Fee		:				
Overflight Charge		:				
Overflight Short Notice Permit		:				
Overflight Cancellation Fee		:				
Airport Slot		:				
Prior Permission Required (PPR)		:				
Communications		:				
Phone		:				
SITA		:				
All Others		:				
Coordination		:				
Outlying Stations		:				
Third-Party Vendors		:				
FBO and Ground Support Fees	Parameters	Range	Price Formula	Price	Waiv	red? Information
Setup Fees		:				
Passenger Transportation Setup		:				
Crew Transportation Setup		:				
Hotel Reservations		:				
Hotel Setup		:				
Hangar Setup		:				
Handling Setup		:				
Maintenance Setup		:				
Ground Equipment Setup		:				
Parking Setup		:				
Catering Setup		:				
Floral Arrangement Setup		:				
Security Setup		:				
FBO and Ground Support - Special Circumstance	Parameters	Range	Price Formula	Price	Waiv	red? Information
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Overtime (Employee)		•				
Overtime (Employee) After Hours Fee		:				
			(flat rate)			
After Hours Fee		:	(flat rate)			
After Hours Fee Agent Fee		:				
After Hours Fee Agent Fee Special Event Fee	Parameters	; ;	(flat rate) Price Formula	Price	Waiv	ed? Information
After Hours Fee Agent Fee Special Event Fee Holiday Fee	Parameters	:		Price	Waiv	ed? Information



Ramp Services and Equipm	ent Parameters	Range	Price Formula	Price	Waived	? Information
Aircraft Towing		:	(flat rate per tow)			
Pushback		:	(flat rate per pushback)			
Marshalling		:				
Lavatory Services		:				
Small Aircraft		:	(flat rate each per tier)			
Mid Aircraft		:	(flat rate each per tier)			
Large Aircraft		:	(flat rate each per tier)			
Ground Power Unit (GPU)		:	(flat rate per 30 min each increment)			
Air Start		:	(flat rate per start)			
Potable Water Service		:				
Small Aircraft		:	(flat rate each per tier)			
Mid Aircraft		:	(flat rate each per tier)			
Large Aircraft		:	(flat rate each per tier)			
Stairs		:	·			
Passenger Stairs		:	(flat rate per 60 min increments)			
Electric Stairs (Steps)		:	(flat rate per 60 min increments)			
Uncovered Electric Stairs w/operator		:	(flat rate per 60 min increments)			
Covered Electric Stairs w/operator		:	(flat rate per 60 min increments)			
Security Screening		:	(flat rate each)			
Ramp Transportation		:	(flat rate each)			
Waste Disposal & Transportation		:	(flat rate)			
Baggage Handling, Clearance and Equipment		:				
Belt Loader		:	(flat rate per hour)			
Follow Me		:				
Fumigation		:	(flat rate each)			
Additional Services/Fees Required	Parameters	Range	Price Formula	Price	Waived	? Information
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Special Circumstance						
Special Circumstance						
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